

Message Text

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ORIGIN ARA-14

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TO AMEMBASSY MANAGUA PRIORITY

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E.O. 11652: N.A.

TAGS: NU, BTRA

SUBJECT: PROPOSED VISIT U.S. BUSINESSMEN TO NICARAGUA

REFERENCE: WELTER-GILLESPIE TELCON MARCH 3, 1978

1. U.S- CONSULTANTS, A WASHINGTON FIRM, HAS BEEN ENGAGED TO ARRANGE FOR APPROXIMATELY TEN U.S. SENIOR BUSINESS EXECUTIVES TO VISIT NICARAGUA TO EXAMINE FIRST HAND THE BUSINESS CLIMATE AND THE CONDITIONS NECESSARY FOR SUCCESSFUL OPERATIONS THERE. ETA LATE AFTERNOON 18 APRIL ETD MORNING 21 APRIL.

2. GENERALLY GROUP IS EXPERIENCED IN NICARAGUA BUT INTERESTED IN CLARIFYING CROSS CURRENTS OF INFORMATION AND GETTING A BETTER UNDERSTANDING OF THE ACTUAL SITUATION PREVAILING IN COUNTRY TO ENABLE THEM MAKE SOUND BUSINESS JUDGEMENTS. POLICY BRIEFINGS ON POLITICAL, ECONOMIC, COMMERCIAL, AND HUMAN RIGHTS ACTIVITIES WILL BE GIVEN
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GROUP PRIOR DEPARTURE U.S.

3. GROUP DESIRES OPERATIONAL BRIEFINGS MORNING OF 19TH FROM MEMBERS OF EMBASSY STAFF AND WOULD APPRECIATE, IF POSSIBLE, WORKING LUNCHEON WITH AMBASSADOR FOR PURPOSE OF EXCHANGING VIEWS. WISHES TALK WITH CITIZENS REPRESENTING

POLITICAL SPECTRUM IN AFTERNOON AND WOULD APPRECIATE
APPROPRIATE NAMES FOR SUCH MEETINGS.

4. GROUP WISHES TO LOOK AT INSTITUTIONS I.E, PRISONS,
SCHOOLS, FARMS, FACTORIES, ETC., AND GO OUTSIDE MANAGUA
ON 20TH AND WISHES RECOMMENDATIONS, ON WHAT THEY SHOULD
SEE, INDIVIDUALS THEY SHOULD TALK TO, ANY SPECIAL SECURITY
CONSIDERATIONS, AND REQUESTS EMBASSY ASSISTANCE, AS
APPROPRIATE, IN SCHEDULING VISITS. IF EMBASSY HAS
SUGGESTIONS BUT FEELS ARRANGEMENTS WOULD BE BETTER MADE
THROUGH NICARAGUAN EMBASSY/WASHINGTON PLEASE ADVISE.

5. GROUP WILL ARRANGE OWN TRANSPORTATION AND ACCOMODATIONS
BUT WOULD APPRECIATE ANY OTHER COURTESIES THAT MAY BE
APPROPRIATE. MISSION WILL BE NOTIFIED OF PERSONS
TRAVELING WHEN AVAILABLE. VANCE

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